

**BID RESULTS**

City of Chelsea, Massachusetts

Purchase of School Student Books  
IFB 2016-63

Witnesses: Dylan Cook, Chief Procurement Officer  
Mirjana Pejic, Head Purchasing Clerk

<b>VENDOR</b>	<b><u>Acknowledge Addenda</u></b>	<b><u>Percentage Discount</u></b>
1. Follett	<u>1</u>	Year 1 - 19% Year 2 - 19% Year 3 - 19%
2. Baker and Taylor	<u>1</u>	Year 1 - 34% Year 2 - 34% Year 3 - 34%
3. Advanced Educational Products	<u>1</u>	Year 1 - 24% Year 2 - 24% Year 3 - 24%
4. Mackin	<u>1</u>	Year 1 - 20% Year 2 - 20% Year 3 - 20%
5. Santillana	<u>1</u>	Year 1 - 50% Year 2 - 50% Year 3 - 50%
6. Textbook Warehouse	<u>None</u>	Year 1 - 37% Year 2 - 37% Year 3 - 37%
7. Barnes and Noble	<u>1</u>	Year 1 - 12.5% Year 2 - 12.5% Year 3 - 12.5%